## Financial Highlights for Fiscal 2020 (Apr.1, 2020 - Mar.31, 2021) <under Japanese GAAP> DAIBIRU CORPORATION

(Unaudited Translation of 'Kessan Tanshin,' Provided for Reference Only)

April 30, 2021

Name of the Company: DAIBIRU CORPORATION

Listing of Stock: First Section of Tokyo Stock Exchange

Securities Code: 8806

URL: https://www.daibiru.co.jp/english/

Representative: Toshiyuki Sonobe Representative Director, President Chief Executive Officer

Inquiries: Kenichi Sekiguchi Executive Officer, General Manager of the Finance & Accounting Department

Scheduled Date of the Annual General Meeting of Shareholders: June 24, 2021
Scheduled Date of Commencing Dividend Payments: June 25, 2021
Scheduled Date of the Annual Securities Report: June 25, 2021
Availability of Supplementary Briefing Material on Annual Financial Results: Yes

Schedule of Analyst Meeting: Yes (For analysts)

(Figures are rounded down to the nearest million yen)

### 1. Consolidated Results for Fiscal 2020 (Apr. 1, 2020 to Mar. 31, 2021)

(1) Consolidated Results

(% indicates changes from the previous corresponding period.)

(1) Composituation 11050110		om me presse	one correspon	amg porroun)				
	Operating revenue		ting revenue Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal 2020	42,909	0.2	12,101	4.7	11,672	7.5	8,437	6.4
Fiscal 2019	42,817	5.4	11,561	11.9	10,858	9.1	7,932	13.4

(Note) Comprehensive income: Fiscal 2020: ¥ 14,190 million [ 210.9%] Fiscal 2019: ¥ 4,563 million [ -%]

	Basic earnings per share	Diluted earnings per share	Rate of return on equity	Ordinary profit to total assets ratio	Operating profit to net sales ratio
	Yen	Yen	%	%	%
Fiscal 2020	73.08	-	5.3	3.0	28.2
Fiscal 2019	68.02	-	5.1	2.9	27.0

(Reference) Equity in earnings (losses) of affiliated companies: Fiscal 2020: ¥ - million Fiscal 2019: ¥ - million

(2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Million yen	Million yen	%	Yen
Fiscal 2020	393,928	167,346	42.0	1,442.32
Fiscal 2019	383,426	157,827	40.7	1,337.20

(Reference) Equity: Fiscal 2020: \( \frac{\pmathbf{Y}}{4} \) 165,367 million Fiscal 2019: \( \frac{\pmathbf{Y}}{4} \) 155,952 million

## (3) Consolidated Cash Flows

(5) Combonation Cubit I to 115				
	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
Fiscal 2020	13,659	(3,845)	(8,387)	17,889
Fiscal 2019	14,570	(27,303)	13,685	16,336

#### 2. Dividends

		Ar	nual divider	ıds		Total	ratio	
	1Q	2Q	3Q	4Q	Total	dividends	(consolidated)	assets (consolidated)
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Fiscal 2019	-	10.50	-	10.50	21.00	2,449	30.9	1.6
Fiscal 2020	-	10.50	-	11.50	22.00	2,529	30.1	1.6
Fiscal 2021 (Forecast)	-	10.50	-	10.50	21.00		34.4	

3. Forecast of Consolidated Financial Results for Fiscal 2021 (Apr. 1, 2021 to Mar. 31, 2022)

(% indicates changes from the previous corresponding period.)

	Operating revenue Operating profit			ng profit	Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Fiscal 2021	41,500	(3.3)	10,500	(13.2)	10,000	(14.3)	7,000	(17.0)	61.05

*	Notes:
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(1) Changes in significant subs	sidiaries during the	period under review	v (changes in spe	cified subsidiaries r	resulting in changes in
scope of consolidation).	No				

New - (Company name: )
Exclusion: - (Company name: )

- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: No
  - 2) Changes in accounting policies other than 1) above: No
  - 3) Changes in accounting estimates: No
  - 4) Retrospective restatement: No
- (3) Total number of issued shares (common shares)
  - 1) Total number of issued shares at the end of the period (including treasury shares):

Fiscal 2020: 115,051,049 shares Fiscal 2019: 116,851,049 shares

2) Total number of treasury shares at the end of the period:

Fiscal 2020: 397,284 shares Fiscal 2019 224,775 shares

3) Average number of shares during the period:

Fiscal 2020: 115,459,263 shares Fiscal 2019: 116,626,523 shares (Reference) Summary of Non-consolidated Financial Results

1. Non-consolidated Results for Fiscal 2020 (Apr. 1, 2020 to Mar. 31, 2021)

### (1) Non-consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Operating	Operating revenue		Operating profit		Ordinary profit		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	
Fiscal 2020	31,069	2.3	10,790	5.0	11,256	13.5	8,490	14.3	
Fiscal 2019	30,361	6.3	10,275	12.5	9,913	3.8	7,426	7.9	

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Fiscal 2020	73.54	-
Fiscal 2019	63.68	-

## (2) Non-consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Million yen	Million yen	%	Yen
Fiscal 2020	382,830	162,940	42.6	1,421.16
Fiscal 2019	375,601	153,496	40.9	1,316.14

(Reference) Equity: Fiscal 2020:  $\mbox{$\Psi$}$  162,940 million Fiscal 2019:  $\mbox{$\Psi$}$  153,496 million

Information described in this document, such as projections, was prepared based on available information at the time of the release of this document and certain assumptions that the Company judged as rational. Actual results may be significantly different due to various factors. For the notes regarding the assumed conditions for the financial result forecast and the usage of the forecast, please refer to "1. Overview of Results of operations (4) Outlook for Fiscal 2021" on page 4 of Attached Reference.

Daibiru plans to upload presentation materials for analysts regarding the consolidated results for fiscal 2020 and the forecast of results for fiscal 2021 to its website in the middle of May.

<sup>\*</sup>Financial results are not subject to auditing.

<sup>\*</sup>Explanation of the Proper Use of Performance Forecast and Other Notes

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## 1. Overview of Results of Operations

### (1) Overview of Results of Operations for Fiscal 2020

In fiscal 2020, the Japanese economy saw significant restrictions on both corporate activities and individual behavior for a prolonged period of time mainly due to the global spread of the novel coronavirus infection (COVID-19) and the two state of emergency declarations announced by the government. For many companies, it became difficult to continue operating under the existing business models, making it a year that greatly tested the ability of companies to respond to a new normal.

For the office leasing segment, in response to COVID-19, new ways of working, such as teleworking and online meetings, have spread rapidly, and momentum has grown for companies to review their use of offices. Vacancy rates of office buildings in the central business districts (CBD) of Tokyo and Osaka increased from the second half of the fiscal year, and rent rates are trending weaker.

Amid such an environment, putting customers' safety and health first, the Daibiru Group continued to promote activities that improve building management quality while implementing finely-tuned measures including countermeasures against COVID-19, in an effort to differentiate Daibiru properties from competitors' buildings. By offering tenant services from a customer's perspective, the Group also sought to increase operating revenue by maintaining high occupancy rates while optimizing rent rates. On the other hand, the Group has deferred or reduced rents for some commercial tenants whose business activities were significantly affected by COVID-19.

With respect to progress under the medium-term management plan, in "Improvement of overseas businesses" among the priority strategies, construction of "275 George Street" (15 floors above ground, 3 floors below ground, net leasable area of 7,298 m²), an office building development project in the Sydney CBD in Australia, was completed in December 2020. Furthermore, in "Investment to enhance the competitiveness of existing assets," steady progress was made on the plan to reconstruct the Midosuji Daibiru Building, and demolition work got underway in March 2021. In "Enhancement and expansion of property maintenance businesses," Group company MOL Kosan Co., Ltd. acquired Nowatec Co., Ltd. in August 2020, thereby expanding its business and laying the groundwork for additional steps utilizing Nowatec Co., Ltd. 's know-how.

With regard to operating results of fiscal 2020, operating revenue increased ¥92 million, or 0.2%, year on year to ¥42,909 million, and operating profit increased ¥540 million, or 4.7%, to ¥12,101 million.

As for non-operating income and expenses, ordinary profit increased ¥813 million, or 7.5%, year on year to ¥11,672 million, due to an increase in operating profit, as well as a decrease in bond issuance costs and interest expenses, although dividend income decreased.

With regard to extraordinary income and losses, for fiscal 2020, gain on sales of investment securities of ¥707 million was recorded under extraordinary income, and ¥114 million was recorded for loss on building reconstruction and ¥25 million was recorded for loss on retirement of non-current assets under extraordinary losses. For fiscal 2019, gain on sales of investment securities of ¥842 million was recorded under extraordinary income, and ¥204 million was recorded for loss on building reconstruction and ¥27 million was recorded for loss on retirement of non-current assets under extraordinary losses.

As a result, profit attributable to owners of parent increased \(\frac{4}{505}\) million, or 6.4\%, year on year to \(\frac{4}{8},437\) million.

Operating results by segment were as follows.

#### 1) Leasing

In this segment, which accounts for 78.2% of consolidated operating revenue in fiscal 2020, operating revenue increased ¥716 million, or 2.2%, year on year to ¥33,544 million due to contributions from "BiTO AKIBA," "DAIBIRU PIVOT" and others. In terms of expenses, operating expenses increased due mainly to increases in repair expenses, management commissions, fixed property tax, depreciation and amortization, but operating profit increased ¥638 million, or 5.1%, year on year to ¥13,268 million.

## 2) Facility Management

In this segment, which accounts for 20.2% of consolidated operating revenue, operating revenue decreased ¥485 million, or 5.3%, year on year to ¥8,661 million mainly as some properties suspended or reduced hours of business in response to the spread of COVID-19, and operating profit decreased ¥9 million, or 1.7%, year on year to ¥522 million.

#### 3) Other Businesses

In this segment, which accounts for 1.6% of consolidated operating revenue, operating revenue decreased ¥138 million, or 16.4%, year on year to ¥703 million mainly due to a decrease in construction subcontracting values, and operating profit decreased ¥36 million, or 19.8%, year on year to ¥149 million.

## (2) Overview of Financial Position for Fiscal 2020

Total assets at the end of the current fiscal year were \(\frac{4}{3}\)33,928 million, an increase of \(\frac{4}{1}\)1,501 million from the end of the previous fiscal year. Current assets increased \(\frac{4}{8}\)809 million from the end of the previous fiscal year to \(\frac{4}{2}\)1,844 million. This is mainly due to an increase in cash and deposits. Non-current assets increased \(\frac{4}{9}\),692 million from the end of the previous fiscal year to \(\frac{4}{3}\)72,083 million. This is mainly due to an increase in property, plant and equipment accompanying the completion of "275 George Street" and an increase in investment securities associated with a rebound in stock prices.

Liabilities at the end of the current fiscal year were \(\frac{\text{\$\}\$\$}}\$}}\$20.50000000000000000

Net assets at the end of the current fiscal year increased ¥9,518 million from the end of the previous fiscal year to ¥167,346 million. This is mainly due to increases in retained earnings and valuation difference on available-for-sale securities.

### (3) Overview of Cash Flows for Fiscal 2020

Cash and cash equivalents at the end of the current fiscal year were ¥17,889 million, an increase of ¥1,552 million from the end of the previous fiscal year. Changes in cash flows and their causes are explained below:

Net cash provided by operating activities was ¥13,659 million, a decrease of ¥911 million from the previous fiscal year. This is mainly due to a decrease in leasehold guarantee deposits received and an increase in decrease/increase in consumption taxes receivable/payable.

Net cash used in investing activities was ¥3,845 million, a decrease of ¥23,457 million from the previous fiscal year. This is mainly due to purchase of property, plant and equipment in association with the completion of "275 George Street."

Net cash used in financing activities was ¥8,387 million, mainly due to proceeds from long-term borrowings and redemption of bonds. In the previous fiscal year, net cash provided by financing activities was ¥13,685 million, mainly due to redemption of bonds and proceeds from issuance of bonds.

(Reference) Changes in cash flows-related indicators

	Fiscal 2016	Fiscal 2017	Fiscal 2018	Fiscal 2019	Fiscal 2020
Capital adequacy ratio (%)	42.5	44.4	42.2	40.7	42.0
Capital adequacy ratio on a market value basis (%)	32.4	40.9	33.6	27.1	41.5
Ratio of interest bearing debt to operating cash flows (years)	9.9	10.1	10.9	11.6	12.2
Interest coverage ratio (times)	12.1	11.8	11.9	11.5	11.4

Notes: Capital adequacy ratio: Shareholders' equity / Total assets

Capital adequacy ratio on a market value basis: Total market capitalization / Total assets

Ratio of interest bearing debt to operating cash flows: Interest bearing debt / Operating cash flows

Interest coverage ratio: Operating cash flows / Interest paid

#### (Supplementary information)

1. All indicators are calculated using consolidated financial results.

- 2. Total market capitalization is calculated by multiplying the share price at the end of the fiscal year by the total number of issued shares at the end of the period (excluding treasury shares).
- 3. Operating cash flows refer to net cash provided by (used in) operating activities on the Consolidated Statements of Cash Flows
- 4. Interest bearing debt refers to all liabilities on the Consolidated Balance Sheets for which interest is paid. Interest paid refers to interest expenses on the Consolidated Statements of Cash Flows.

#### (4) Outlook for Fiscal 2021

In the next fiscal year, although the operating revenue of the existing buildings is expected stable, a decline in revenue accompanying the closure of office buildings scheduled for reconstruction (Midosuji Daibiru Building, Yaesu Daibiru Building) as well as the impact from the spread of COVID-19 have been factored into expectations at the current time. Accordingly, operating revenue is projected to decrease 3.3% to ¥41.5 billion, operating profit is expected to decrease 13.2% to ¥10.5 billion, and ordinary profit is expected to decrease 14.3% to ¥10.0 billion. Due to the fact that reconstruction-related expenses are expected to be recorded as extraordinary losses, profit attributable to owners of parent is expected to decrease 17.0% to ¥7.0 billion.

## (5) Fundamental Policy of Profit Allocations and Dividend Payment for Fiscal 2020 and 2021

For fiscal 2020, our business performed steadily overall, both domestically and overseas, while there was some impact from COVID-19. Owing to this, combined with cost reductions, etc., we were able to secure profit attributable to owners of parent that exceeded previous expectations.

Our fundamental policy is to implement stable dividends taking into account our business performance and the external environment while maintaining the necessary internal reserves to ensure a sound financial position and future business development. Based on this policy, we are targeting a dividend payout ratio of 30 to 35%.

This being the case, the year-end dividend for fiscal 2020 is expected to be \(\xi\)11.5 per share, an increase of \(\xi\)1.0 from the most recent dividend forecast (\xi\)10.5). As a result, the annual dividend per share will increase \(\xi\)1.0 year on year to \(\xi\)22.0 (an interim dividend of \(\xi\)10.5 and year-end dividend of \(\xi\)11.5), with the consolidated dividend payout ratio standing at 30.1%. In fiscal 2020, the Company repurchased 2,000 thousand of its treasury shares (\xi\)2,265 million) and cancelled 1,800 thousand of these shares, bringing the total payout ratio to 56.9%.

Additionally, in fiscal 2021, the annual dividend per share is expected to be \(\xi\$21.0 (an interim dividend of \xi\$10.5 and year-end dividend of \xi\$10.5), with the consolidated dividend payout ratio expected to be 34.4%.

## 2. Basic Approach on the Selection of Accounting Principles

For the purpose of ensuring comparability between periods and that between entities, the Group will prepare its consolidated financial statements based on Japanese Generally Accepted Accounting Principles (JGAAP) for the time being.

# 3. Consolidated Financial Statements and Main Notes

## (1) Consolidated Balance Sheets

	(Millions of yen, figures are rounded down to the nearest million yen)			
	Previous Fiscal Year As of March 31 ,2020	Current Fiscal Year As of March 31,2021		
Assets				
Current assets				
Cash and deposits	17,975	18,752		
Trade accounts receivable	990	1,257		
Inventories	54	82		
Other	2,027	1,766		
Allowance for doubtful accounts	(12)	(13)		
Total current assets	21,035	21,844		
Non-current assets				
Property, plant and equipment				
Buildings and structures	234,782	236,495		
Accumulated depreciation	(129,776)	(131,139)		
Buildings and structures, net	105,006	105,356		
Land	180,626	191,623		
Land in trust	31,231	31,231		
Construction in progress	9,472	575		
Other	4,177	4,593		
Accumulated depreciation	(3,818)	(3,986)		
Other, net	359	606		
Total property, plant and equipment	326,696	329,394		
Intangible assets				
Goodwill	1,548	1,653		
Other	11,218	10,400		
Total intangible assets	12,766	12,054		
Investments and other assets				
Investment securities	20,512	27,834		
Retirement benefit asset	460	599		
Deferred tax assets	376	611		
Other	1,593	1,605		
Allowance for doubtful accounts	(15)	(15)		
Total investments and other assets	22,927	30,634		
Total non-current assets	362,390	372,083		
Total assets	383,426	393,928		

	Previous Fiscal Year As of March 31,2020	Current Fiscal Year As of March 31,2021
Liabilities		
Current liabilities		
Current portion of long-term borrowings	8,360	15,718
Current portion of bonds payable	15,000	-
Income taxes payable	2,142	2,171
Accrued consumption taxes	165	1,078
Provision for bonuses for directors (and other officers)	73	67
Provision for environmental measures	622	-
Other	5,306	8,589
Total current liabilities	31,669	27,625
Non-current liabilities		
Bonds payable	95,000	95,000
Long-term borrowings	51,372	55,690
Leasehold and guarantee deposits received	25,653	24,699
Deferred tax liabilities	6,554	8,925
Deferred tax liabilities for land revaluation	13,439	13,439
Provision for retirement benefits for directors (and other officers)	81	90
Retirement benefit liability	829	876
Other _	998	235
Total non-current liabilities	193,928	198,956
Total liabilities	225,598	226,581
Net assets		
Shareholders' equity		
Share capital	12,227	12,227
Capital surplus	13,852	13,850
Retained earnings	112,239	116,290
Treasury shares	(148)	(431)
Total shareholders' equity	138,171	141,937
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	10,528	15,641
Deferred gains or losses on hedges	(500)	12
Revaluation reserve for land	6,779	6,779
Foreign currency translation adjustment	973	995
Total accumulated other comprehensive income	17,780	23,429
Non-controlling interests	1,874	1,979
Total net assets	157,827	167,346
Total liabilities and net assets	383,426	393,928

## (2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

	(Millions of yen, figures are rounded	down to the nearest million yen)
	Previous Fiscal Year (From Apr. 1, 2019 to Mar. 31, 2020)	Current Fiscal Year (From Apr. 1, 2020 to Mar. 31, 2021)
Operating revenue	42,817	42,909
Operating costs	27,258	26,643
Operating gross profit	15,559	16,266
Selling, general and administrative expenses	3,997	4,164
Operating profit	11,561	12,101
Non-operating income		
Interest income	67	67
Dividend income	721	647
Other	24	125
Total non-operating income	813	840
Non-operating expenses		
Interest expenses	1,282	1,116
Bond issuance costs	185	-
Foreign exchange losses	23	-
Other	25	153
Total non-operating expenses	1,516	1,269
Ordinary profit	10,858	11,672
Extraordinary income		
Gain on sale of investment securities	842	707
Total extraordinary income	842	707
Extraordinary losses		
Loss on building reconstruction	204	114
Loss on retirement of non-current assets	27	25
Total extraordinary losses	231	139
Profit before income taxes	11,469	12,240
Income taxes - current	3,823	3,899
Income taxes - deferred	(358)	(201)
Total income taxes	3,464	3,698
Profit	8,004	8,542
Profit attributable to non-controlling interests	71	104
Profit attributable to owners of parent	7,932	8,437

## Consolidated Statements of Comprehensive Income

	(Millions of yen, figures are rounded down to the nearest million yen		
	Previous Fiscal Year	Current Fiscal Year	
	(From Apr. 1, 2019	(From Apr. 1, 2020	
	to Mar. 31, 2020)	to Mar. 31, 2021)	
Profit	8,004	8,542	
Other comprehensive income			
Valuation difference on available-for-sale securities	(2,433)	5,112	
Deferred gains or losses on hedges	(492)	513	
Foreign currency translation adjustment	(513)	22	
Total other comprehensive income	(3,440)	5,648	
Comprehensive income	4,563	14,190	
Comprehensive income attributable to			
Comprehensive income attributable to owners of	4,492	14,086	
parent	<u>'</u>	- 1,000	
Comprehensive income attributable to non-controlling interests	71	104	

## (3) Consolidated Statements of Changes in Net Assets

Previous Fiscal Year (From Apr. 1, 2019 to Mar. 31, 2020)

(Millions of yen, figures are rounded down to the nearest million yen)

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	Shareholders' equity					
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period	12,227	13,852	106,759	(148)	132,692	
Changes during period						
Dividends of surplus			(2,449)		(2,449)	
Profit attributable to owners of parent			7,932		7,932	
Purchase of treasury shares				(0)	(0)	
Change in scope of equity method			(3)		(3)	
Net changes in items other than shareholders' equity						
Total changes during period	-	-	5,479	(0)	5,479	
Balance at end of period	12,227	13,852	112,239	(148)	138,171	

	Accumulated other comprehensive income						
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Foreign currency translation adjustment	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at beginning of period	12,962	(7)	6,779	1,498	21,233	1,803	155,728
Changes during period							
Dividends of surplus							(2,449)
Profit attributable to owners of parent							7,932
Purchase of treasury shares							(0)
Change in scope of equity method							(3)
Net changes in items other than shareholders' equity	(2,433)	(492)	-	(525)	(3,452)	71	(3,380)
Total changes during period	(2,433)	(492)	-	(525)	(3,452)	71	2,098
Balance at end of period	10,528	(500)	6,779	973	17,780	1,874	157,827

## Previous Fiscal Year (From Apr. 1, 2020 to Mar. 31, 2021)

(Millions of yen, figures are rounded down to the nearest million yen)

(Ammond of Jon) inguito are realized as in the area manner year)						
	Shareholders' equity					
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period	12,227	13,852	112,239	(148)	138,171	
Changes during period						
Dividends of surplus			(2,435)		(2,435)	
Profit attributable to owners of parent			8,437		8,437	
Purchase of treasury shares				(2,265)	(2,265)	
Disposal of treasury shares		1		27	29	
Cancellation of treasury shares		(3)	(1,950)	1,954	-	
Net changes in items other than shareholders' equity						
Total changes during period	-	(2)	4,051	(283)	3,766	
Balance at end of period	12,227	13,850	116,290	(431)	141,937	

	Accumulated other comprehensive income						
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Foreign currency translation adjustment	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at beginning of period	10,528	(500)	6,779	973	17,780	1,874	157,827
Changes during period							
Dividends of surplus							(2,435)
Profit attributable to owners of parent							8,437
Purchase of treasury shares							(2,265)
Disposal of treasury shares							29
Cancellation of treasury shares							-
Net changes in items other than shareholders' equity	5,112	513	-	22	5,648	104	5,752
Total changes during period	5,112	513	-	22	5,648	104	9,518
Balance at end of period	15,641	12	6,779	995	23,429	1,979	167,346

## (4) Consolidated Statements of Cash Flows

	Millions of yen, figures are rounded of	down to the nearest million yen
	Previous Fiscal Year (From Apr. 1, 2019 to Mar. 31, 2020)	Current Fiscal Year (From Apr. 1, 2020 to Mar. 31, 2021)
Cash flows from operating activities		
Profit before income taxes	11,469	12,240
Depreciation	7,114	7,249
Amortization of goodwill	119	150
Increase (decrease) in provision for bonuses for directors (and other officers)	9	(5
Increase (decrease) in debt for retirement benefits	30	26
Decrease (increase) in retirement benefit asset	(25)	(138
Increase (decrease) in provision for retirement benefits for directors (and other officers)	14	8
Interest and dividend income	(788)	(714
Interest expenses	1,282	1,116
Loss (gain) on sale of investment securities	(842)	(707
Loss on retirement of non-current assets	27	25
Increase (decrease) in leasehold and guarantee deposits received	860	(938
Decrease (increase) in leasehold and guarantee deposits	(3)	(8
Decrease (increase) in trade receivables	88	(182
Decrease (increase) in inventories	(1)	63
Increase (decrease) in trade payables	174	(90
Increase decrease in accrued taxes on purchase of real estate	146	(146
Decrease/increase in consumption taxes receivable/payable	(498)	1,157
Other, net	(429)	(1,112
Subtotal	18,746	17,992
Interest and dividends received	788	714
Interest paid	(1,265)	(1,198
Income taxes paid	(3,698)	(3,850
Net cash provided by (used in) operating activities	14,570	13,659
Cash flows from investing activities		
Purchase of property, plant and equipment	(26,854)	(5,657
Proceeds from sale of investment securities	956	752
Payments into time deposits	(1,670)	(2,199
Proceeds from withdrawal of time deposits	377	3,017
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-	(263
Other, net	(112)	504
Net cash provided by (used in) investing activities	(27,303)	(3,845

	(Millions of yen, figures are rounded of	lown to the nearest million yen)
	Previous Fiscal Year	Current Fiscal Year
	(From Apr. 1, 2019	(From Apr. 1, 2020
	to Mar. 31, 2020)	to Mar. 31, 2021)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	-	(50)
Proceeds from long-term borrowings	-	20,000
Repayments of long-term borrowings	(3,680)	(8,502)
Proceeds from issuance of bonds	30,000	-
Redemption of bonds	(10,000)	(15,000)
Purchase of treasury shares	(0)	(2,265)
Dividends paid	(2,448)	(2,434)
Other, net	(185)	(133)
Net cash provided by (used in) financing activities	13,685	(8,387)
Effect of exchange rate change on cash and cash equivalents	(19)	126
Net increase (decrease) in cash and cash equivalents	933	1,552
Cash and cash equivalents at beginning of period	15,403	16,336
Cash and cash equivalents at end of period	16,336	17,889

## (5) Notes to Consolidated Financial Statements

(Going Concern Assumption)

Not applicable

(Important Matters that Form the Basis for Preparing Consolidated Financial Statements)

### 1. Scope of Consolidation

(1) Number of consolidated subsidiaries: 15

MOL Kosan Co., Ltd., Daibiru Facility Management, Ltd., Kosan Kanri Service Co., Ltd., Kosan Kanri Service · West Co., Ltd., Tanshin Building Services Co., Ltd., Nishinihon Sogo Setsubi Co., Ltd., Nowatec Co., Ltd., Jentower Limited, Daibiru Saigon Tower Co., Ltd., White Lotus Properties Limited, Daibiru CSB Co., Ltd., Daibiru Australia Pty Ltd, Margaret George Investment Custodian Pty Ltd, Margaret George Investment Trust., Yellow Lotus Properties Limited

Nowatec Co., Ltd. became a consolidated subsidiary in association with the acquisition of its shares in August 2020.

Yellow Lotus Properties Limited became a consolidated subsidiary in association with an investment in March 2021.

(2) There are no unconsolidated subsidiaries.

### 2. Application of Equity Method

- (1) There are no affiliated companies accounted for by the equity method.
- (2) Number of affiliated companies not accounted for by the equity method: 2

Affiliated companies: URBAN SERVICE CO., LTD.

M&D SUN PTE. LTD.

Companies not accounted for by the equity method do not have a material effect on profit or losses (amount corresponding to the equity interest) and retained earnings (amount corresponding to the equity interest) and also have no significance as a whole, and therefore the equity method is not applied.

## 3. Closing Dates of Consolidated Subsidiaries, etc.

Among consolidated subsidiaries, closing date of overseas consolidated subsidiaries is December 31, and the closing date of Tanshin Building Services Co., Ltd., Nishinihon Sogo Setsubi Co., Ltd. and Nowatec Co., Ltd. is February 28. The consolidated financial statements are prepared using the financial statements as of their respective closing dates, and necessary adjustments are made on consolidation for significant transactions which occur between such closing dates and the consolidated balance sheet date.

#### (Investment and Rental Properties)

The Company and some subsidiaries are leasing land, office and commercial buildings and apartments as lessors in Osaka, Tokyo, Sapporo, Vietnam, Australia and other locations of Japan.

The fair values and book values were as follows:

(Millions of yen, figures are rounded down to the nearest million yen)

Book value	Previous fiscal year (From Apr. 1, 2019 to Mar. 31, 2020)	Current fiscal year (From Apr. 1, 2020 to Mar. 31, 2021)
As of the previous fiscal year	315,388	335,362
Net increase through the current fiscal year	19,973	1,694
As of the current fiscal year	335,362	337,057
Fair value of the current fiscal year	570,777	585,892

- Notes: 1. The consolidated balance sheets amounts refer to the acquisition amount after the deduction of accumulated depreciation.
  - 2. The main factors contributing to net increase (decrease) through the current fiscal year for the previous fiscal year (from Apr. 1, 2019 to Mar. 31, 2020) were the increase from acquisition of three "DAIBIRU PIVOT" buildings in Sapporo in the amount of ¥14,467 million and new construction, etc. of "BiTO AKIBA" in the amount of ¥1,249 million, as well as the decrease from depreciation in the amount of ¥6,916 million.
    - The main factors contributing to net increase (decrease) through the current fiscal year for the current fiscal year (from Apr. 1, 2020 to Mar. 31, 2021) were the increase from the completion of "275 George Street," in Sydney, Australia, in the amount of ¥6,691 million, as well as the decrease from depreciation in the amount of ¥7,047 million.
  - 3. The fair values of domestic major properties as of the years ended March 31, 2020 and 2021 are based on appraisal reports by external real estate appraisers. Domestic minor land values are based on adjusted values with indexes linked to market prices, and other values are based on book value. The fair value of real estate in overseas countries is appraised principally by local real estate appraisers. The values of properties newly acquired during the periods were based on book value, as the fluctuations in fair value were thought to be minimal.

Gain and loss from leasing properties were as follows:

(Millions of yen, figures are rounded down to the nearest million yen)

	Previous fiscal year (From Apr. 1, 2019 to Mar. 31, 2020)	Current fiscal year (From Apr. 1, 2020 to Mar. 31, 2021)
Operating revenue	32,218	33,001
Operating costs	18,520	18,641
Operating gross profit	13,697	14,359
Other income (expenses)	(230)	(139)

- Notes: 1. Operating revenue and operating costs refer to rent income of real estate and expenses corresponding thereto (depreciation and amortization, repairing expenses, utilities expenses, cleaning expenses, personnel expenses, taxes and dues, etc.)
  - 2. "Other income (expenses)" of previous fiscal year primarily included loss on building reconstruction of ¥204 million and loss on retirement of non-current assets of ¥25 million listed under "Extraordinary losses."
    - "Other income (expenses)" of current fiscal year primarily included loss on building reconstruction of \$\ \frac{\text{\$\texit{\$\text{\$\texitex{\$\text{\$\text{\$\texit{\$\text{\$\text{\$\text{\$\texitt{\$\text{\$\t

#### (Segment Information)

### 1. Outline of reportable segments

The Company's reportable segments provide individual financial information, and the Board of Directors conducts periodical reviews of the information to make decisions on the allocation of management resources and to evaluate business results.

The businesses of the Daibiru Group comprise segments classified by the services they provide. For the years under review, there are two reportable segments, "Leasing" and "Facility Management."

As for "Leasing," we primarily engage in the leasing of buildings, including office buildings, land and parking spaces, and conduct janitorial services, facility management and security control for "Facility Management."

- Method of calculation for revenue, income, assets and other items by reportable segmentIncome by reportable segment is stated based on operating profit. Intersegment amounts are based on market values.
- 3. Information on the amount of revenue, income, assets, and other items by reportable segment Previous fiscal year (Apr. 1, 2019 to Mar. 31, 2020)

(Millions of yen, figures are rounded down to the nearest million yen)

	R	eportable segme	nt	041		A divistment	Consolidated (Note 3)
	Leasing	Facility Management	Total	Other (Note 1)	Total	Adjustment (Note 2)	
Operating revenue:							
Outside customers	32,828	9,146	41,975	842	42,817	-	42,817
Intersegment	118	2,400	2,519	-	2,519	(2,519)	-
Total	32,947	11,547	44,494	842	45,336	(2,519)	42,817
Segment income	12,629	531	13,161	186	13,348	(1,786)	11,561
Assets	343,634	2,761	346,395	50	346,445	36,980	383,426
Depreciation and amortization	7,101	13	7,114	-	7,114	-	7,114
Increase in property, plant and equipment and intangible assets	26,876	39	26,915	-	26,915	-	26,915

Notes: 1. "Other" is a business segment that is not included in the reportable segments and refers to construction and real estate agency, etc.

- 2. The amount of adjustment is as follows:
  - (1) The adjustment was minus ¥1,786 million for segment income is mainly the corporate expense of ¥1,796 million that has not been allocated to reportable segments. Corporate expense is primarily expense related to administrative departments, including the Human Resources and General Affairs Department at headquarters, that does not belong to the reportable segment.
  - (2) The adjustment to segment assets was \(\frac{4}{3}6,980\) million consisting of corporate assets of \(\frac{4}{3}7,172\) million that has not been allocated to reportable segments. Corporate assets are primarily cash and deposits, investment securities, and deferred tax assets, etc.
- 3. Segment income is adjusted to operating profit on Consolidated Statements of Income.

(Millions of yen, figures are rounded down to the nearest million yen)

	R	eportable segme	nt	O41	Total	Adjustment (Note 2)	Consolidated
	Leasing	Facility Management	Total	Other (Note 1)			(Note 3)
Operating revenue:							
Outside customers	33,544	8,661	42,205	703	42,909	-	42,909
Intersegment	115	2,376	2,491	0	2,491	(2,491)	-
Total	33,659	11,037	44,697	703	45,400	(2,491)	42,909
Segment income	13,268	522	13,791	149	13,941	(1,839)	12,101
Assets	348,134	3,913	352,048	56	352,104	41,823	393,928
Depreciation and amortization	7,230	18	7,249	-	7,249	-	7,249
Increase in property, plant and equipment and intangible assets	9,024	16	9,041	-	9,041	-	9,041

Notes: 1. "Other" is a business segment that is not included in the reportable segments and refers to construction and real estate agency, etc.

#### 2. The amount of adjustment is as follows:

- (1) The adjustment was minus ¥1,839 million for segment income is mainly the corporate expense of ¥1,855 million that has not been allocated to reportable segments. Corporate expense is primarily expense related to administrative departments, including the Human Resources and General Affairs Department at headquarters, that does not belong to the reportable segment.
- (2) The adjustment to segment assets was ¥41,823 million consisting of corporate assets of ¥42,006 million that has not been allocated to reportable segments. Corporate assets are primarily cash and deposits, investment securities, and deferred tax assets, etc.
- 3. Segment income is adjusted to operating profit on Consolidated Statements of Income.

### (Related Information)

Previous fiscal year (Apr. 1, 2019 to Mar. 31, 2020)

### 1. Information by product and service

The information is omitted because similar information is listed in "Segment Information."

## 2. Geographical information

### (1) Revenue

The information is omitted because the amount of operating revenue to outside customers domestic exceeds 90% of the amount of operating revenue listed in the Consolidated Statements of Income.

## (2) Property, plant and equipment

The information is omitted because the amount of property, plant and equipment that the Company owns domestically exceeds 90% of the amount of property, plant and equipment listed in the Consolidated Balance Sheets.

## 3. Information by major customer

Not applicable because there is no outside customer who represent 10% or more of the operating revenue on the Consolidated Statements of Income.

Current fiscal year (Apr. 1, 2020 to Mar. 31, 2021)

### 1. Information by product and service

The information is omitted because similar information is listed in "Segment Information."

### 2. Geographical information

### (1) Revenue

The information is omitted because the amount of operating revenue to outside customers domestic exceeds 90% of the amount of operating revenue listed in the Consolidated Statements of Income.

## (2) Property, plant and equipment

The information is omitted because the amount of property, plant and equipment that the Company owns domestically exceeds 90% of the amount of property, plant and equipment listed in the Consolidated Balance Sheets.

#### 3. Information by major customer

Not applicable because there is no outside customer who represent 10% or more of the operating revenue on the Consolidated Statements of Income.

(Information regarding Impairment Loss on Non-current Assets by Reportable Segment) Not applicable

(Information regarding Goodwill Depreciation Amount and the Balance of Undepreciated Cost by Reportable Segment) Previous fiscal year (Apr. 1, 2019 to Mar. 31, 2020)

(Millions of yen, figures are rounded down to the nearest million yen)

	R	eportable segme	nt			
	Leasing	Facility Management	Total	Other	Adjustment	Consolidated
Depreciation in the current period	119	-	119	-	-	119
Balance of undepreciated cost	1,548	-	1,548	-	1	1,548

Current fiscal year (Apr. 1, 2020 to Mar. 31, 2021)

(Millions of yen, figures are rounded down to the nearest million yen)

	Reportable segment					
	Leasing	Facility Management	Total	Other	Adjustment	Consolidated
Depreciation in the current period	116	33	150	-	-	150
Balance of undepreciated cost	1,350	303	1,653	-	-	1,653

(Information regarding Gain on Negative Goodwill by Reportable Segment) Not applicable.

## (Pershare Information)

	Previous fiscal year (From Apr. 1, 2019 to Mar. 31, 2020)	Current fiscal year (From Apr. 1, 2020 to Mar. 31, 2021)
Net assets per share	1,337.20 yen	1,442.32 yen
Basic earnings per share	68.02 yen	73.08 yen

(Notes) 1. Fully diluted net income per share is not presented, as there are no potentially dilutive shares.

## 2. Net income per share is calculated based on the following.

	Previous fiscal year (From Apr. 1, 2,019 to Mar. 31, 2,020)	Current fiscal year (From Apr. 1, 2,020 to Mar. 31, 2,021)
Profit attributable to owners of parent (million yen)	7,932	8,437
Amount not attributable to common share shareholders (million yen)	-	-
Basic earnings attributable to owners of the parent related to common shares (million yen)	7,932	8,437
Average number of common shares during the period (thousands of shares)	116,626	115,459

## 3. Net assets per share is calculated based on the following.

	Previous fiscal year (From Apr. 1, 2019 to Mar. 31, 2020)	Current fiscal year (From Apr. 1, 2020 to Mar. 31, 2021)
Total net assets (million yen)	157,827	167,346
Net assets related to common shares (million yen)	155,952	165,367
Amount deducted from total Net assets (million yen)		
Non-controlling Interests	1,874	1,979
Number of common issued shares (thousands of shares)	116,851	115,051
Number of treasury shares (thousands of shares)	224	397
Number of common shares used in the calculation of net assets per share (thousands of shares)	116,626	114,653

(Significant Subsequent Events)

Not applicable